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HardFacts

Newsletter - Spring 2022

The Precast Concrete Association of Virginia

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PCAV President's Message



Mimi Rainero Coles
Permatile Concrete Products
PCAV President

The Precast Concrete Association of Virginia celebrated its 30th Anniversary at our May 2022 Annual Meeting. Several past presidents and members—both Producers and Associates—and industry friends from VDOT, national associations and other regulatory agencies were on hand to help us celebrate! A friend asked me if I thought the past 30 years had been productive for the association. I answered, "Well, we're still a viable organization, Virginia is still using concrete pipe and precast concrete products, and we have continued to stay true to our mission. So, YES, the past 30 years have been a success!" Now, on to the next 30!

When organized in 1992, PCAV's principal purpose was to create a single voice for the precast products industry across the Commonwealth of Virginia. Through statewide standardization of our products, we hoped to position the industry to anticipate and address the inevitable changes in the precast and construction industries as they developed.

PCAV continues to serve as a unified voice for the precast industry in Virginia. Our cultivation of a successful Association and solid relations with VDOT and other industry partners has helped strengthen important programs such as QA/QC systems, precast product educational programs, training and technical information sharing on a state and national basis. Our active membership of producers and associates continues to provide educational opportunities for owners, specifiers, installers, engineers and students on the durability, ease and efficiency of our products and on new technology and product developments in the precast industry.

We have continued to add programming, with recent additions of an annual Legislative Day, participation in American Concrete Pipe Association and National Precast Concrete Association annual industry weeks. Our involvement with the Virginia Concrete Conference and Virginia Transportation Construction Alliance increases our visibility and promotes the use of concrete pipe and precast concrete products. These outreach efforts are complimented by our website and bi-annual issues of HardFacts newsletter.

Every year we face new changes and challenges to our industry, our nation, and our world. As the business environment changes, we must be AWARE and ABLE to quickly address challenges and opportunities as they arise. We need to continue to stress the importance of sustainability and resiliency in our products, and to address environmental issues, supply chain disruptions and workforce shortages, along with economic instability.

PCAV will work through 2022 and beyond to nurture relationships important to our Association and industry. And, we will reach out to build new ones. We will continue to work with our state and national associations to develop better ways to (con't.)

PCAV President's Report - Con't.

deliver quality, efficient and effective precast systems and products to end users. We will seek opportunities that benefit our industry and our members and will position ourselves to be prepared and proactive. We will look for new ideas, education opportunities and information to provide to our members. Most importantly, we will work to strengthen our promotional efforts and continue to educate engineers, specifiers, owners and contractors on the many benefits of precast concrete products. Working together, we will all benefit!

Regardless of what the next year brings, one thing we CAN BE certain of is precast concrete's importance in the construction and maintenance of our nation's infrastructure. Quality, durability, precision, adaptability, reliability, sustainability, efficiency, resiliency, permanence—these are all words that describe precast concrete products—concrete pipe, bridges, boxes, sanitary and storm structures—just to name a few!

Our Producer and Associate members are the driving force of our organization. They are dedicated to the growth and development of the precast industry and the expansion of opportunities for our member firms. I thank them for their participation and dedication to the PCAV and look forward to building the future together!

Executive Director's Report



Vanessa Patterson
Executive Director, PCAV

I first began working with the Precast Concrete Association of Virginia in 2013, so I have been associated with the organization for nearly a third of its existence and have had the pleasure of serving as the Executive Director, and I am now in my sixth year. It was with great pride and excitement I prepared the 30th Anniversary Celebration. I understand how difficult it is for an association, made up of competitors, to succeed and remain a united, strong voice for 30 years.

As each year has gone by, but particularly the past few marked by unprecedented world events, I have watched, and been encouraged by, the unity with which the PCAV membership has worked together to achieve its goals. As a group, we could have done what I witnessed many other associations do during the COVID pandemic, fold up tent and shut down for 2 years, perhaps offering some online meetings if they figured out the technology. But not the PCAV. Instead of canceling, we worked together to figure out how we could safely get together. We did have some virtual meetings and in fact "met" more often than would normally plan in a year. We had a dedicated team in the form of an Education Committee that did an absolutely tremendous job of developing engaging webinar content. The PCAV made many new virtual "friends" in 2020 and 2021, growing our contact lists exponentially! We expanded our reach throughout the Mid-Atlantic more than we could ever have imagined. In the face of adversity, we persevered with the full support of the PCAV members.

I'd be remiss if I did not give proper due to the past and present leaders of the PCAV. Each producer has one seat on the PCAV Board, three of whom volunteer for the extra duty of President, Vice President, and Secretary. PCAV's Associate members have three seats filled by willing volunteers. While some of these participants change from year to year, many have chosen to serve for years at a time. They are faithful to the mission of the PCAV and without them, past and present, the PCAV may have gone the way of so many other industry organizations. They are my sounding board and guide me to serve helping them achieve their priorities.

At every PCAV gathering, we make time to network and catch up with each. As I make my way around the room and overhear bits and pieces of conversations, I am always struck by how much each member knows about the other. Whether it is family, vacations, grandkids, PCAV members have more than just a business connection. That is what will tee us up to celebrate another 30!

The PCAV's 2020 Upcoming Calendar Events:

August 14-20, 2022- Virginia's Concrete Pipe and Precast Week

September 20, 2022 - PCAV/VDOT Joint Meeting - Richmond, Virginia.

September 21, 2022 - Hybrid Training Day— Richmond, Virginia & Virtual

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The PCAV is Proud to Sponsor VTCA-VDOT District Dialogues:

Spring 2022 VTCA-VDOT District Dialogues

February 23rd -	Fredericksburg & Culpeper
March 3rd -	Lynchburg & Salem
March 10th -	Richmond
May 3rd -	Bristol

Stay tuned for Fall 2022 dates for Hampton Roads and Northern Virginia District Dialogues.

PCAV/VDOT Joint Meeting—January 25th, 2022

The first in-person event of 2022 took place on Tuesday, January 25th at the historic Tuckahoe Woman's Club located in the Windsor Farms neighborhood near downtown Richmond, Virginia. The soaring ballroom is the perfect location to gather to discuss topics of mutual interests with our friends and partners from the Virginia Department of Transportation.

The PCAV Technical, Education, and Marketing Committees met from 10:00 a.m. to 11:00 a.m. The Technical Committee previewed and discussed the topics on the PCAV/VDOT Joint Meeting to follow at 11:00 a.m. Updates on several initiatives were given and discussed by the group. The Education Committee strategized the training events for 2022. More in-person training sessions were added to the calendar. Contractor training was discussed with the opportunity of a test pilot program with an association partner. In September 2022, the PCAV will hold a hybrid training day on Wednesday, September 21st. The session will take place in Richmond, Virginia and will allow for both in-person and virtual attendance. The marketing committee discussed upcoming promotional opportunities including the VTCA's VDOT District Dialogues. Members were encouraged to attend in person and the PCAV will continue our sponsorship support of these meetings.

The Joint Meeting with our VDOT partners began at 11:00 a.m. as several key topics of mutual interest were discussed. Immediately following, there was an opportunity to network with our VDOT partners and enjoy some lunchtime refreshments together. Promptly at 1:00 p.m. the PCAV Board of Directors convened for their first board meeting of 2022. As usual the PCAV made the most of their day together in Richmond and looked forward to reconvening to celebrate 30 years on May 2, 2022!



PCAV President Ed Page of Concrete Pipe & Precast catches up and shares a laugh with Lars Halvorsen of EJ USA.

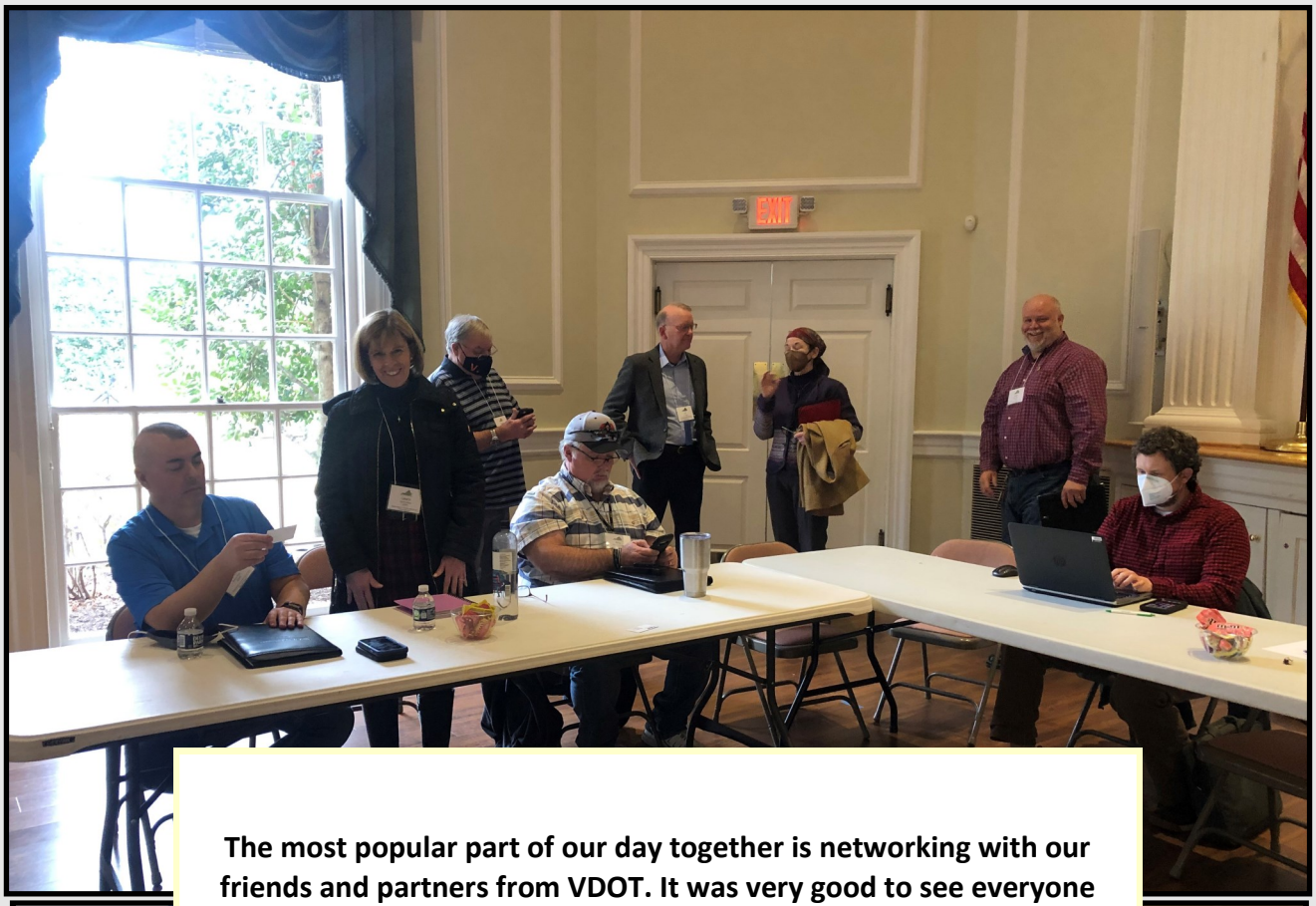
PCAV/VDOT Joint Meeting—January



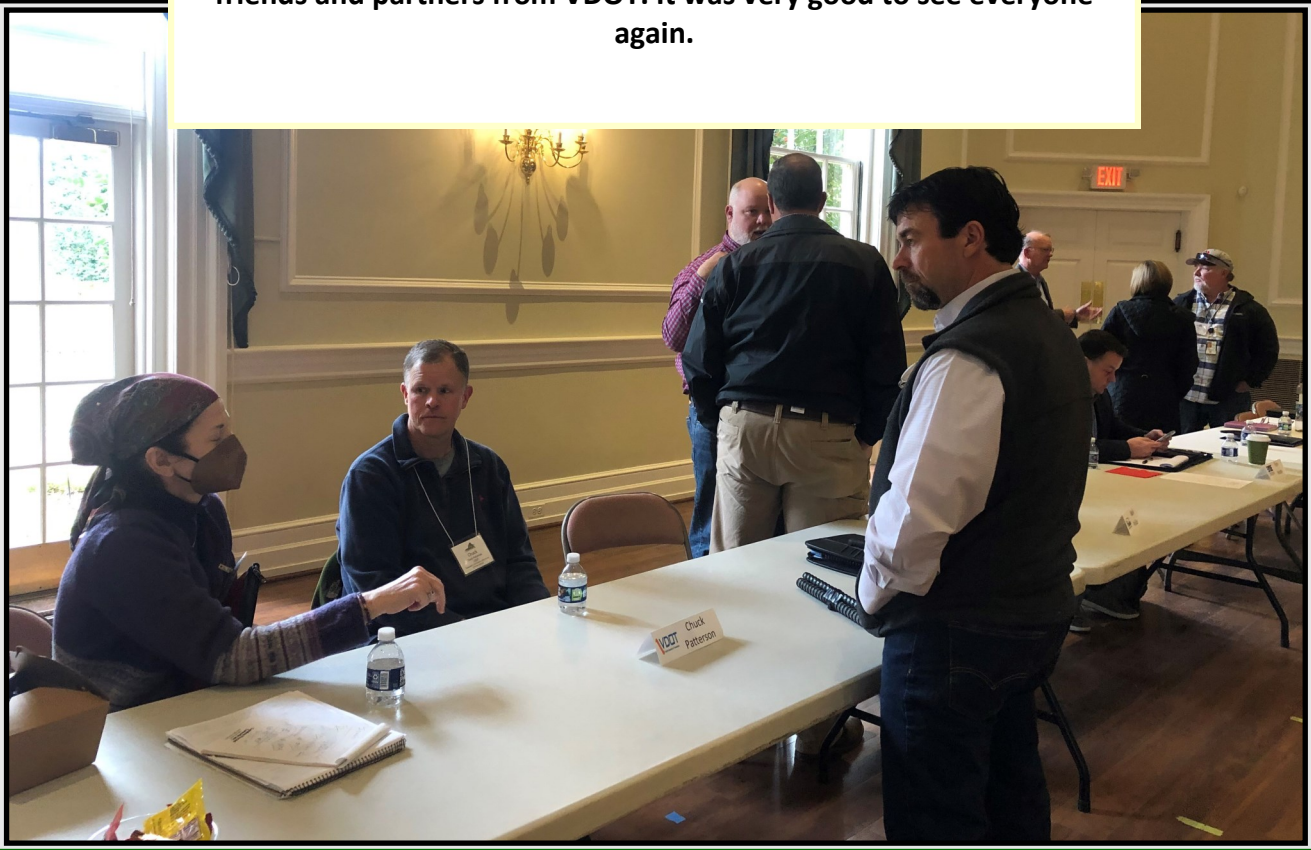
Anxious to gather together in person again, the PCAV/VDOT Joint Meeting brought together Pre-COVID attendance!



PCAV/VDOT Joint Meeting—January 25th, 2022



The most popular part of our day together is networking with our friends and partners from VDOT. It was very good to see everyone again.



Sincere Appreciation for PCAV's Joint Meeting Sponsors

PCAV
The Precast Concrete Association of Virginia

SINCERE APPRECIATION FOR THE PCAV'S JANUARY 25th, 2022 JOINT MEETING SPONSORS

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CONCRETE PRODUCTS COMPANY
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"Dedicated to the Growth of the Precast Concrete Industry"

PCAV Legislative Visit Day—January 26th, 2022



The PCAV had a change of plans for their 2022 Legislative Visit Day. This year we joined together with six other business and construction industry associations and participated in the 2022 Business Day organized and hosted by the National Federation of Independent Business (NFIB).

The morning kicked off with several guests who addressed the audience of over 125 attendees. First up to welcome us was the Speaker of the House Todd Gilbert. Speaker Gilbert had just taken on the role of Speaker at the beginning of the January 2022 General Assembly after the Republicans won back control of Virginia's House of Delegates in the November 2021 elections. The Republicans now hold a 52-48 majority. This meant all the committees have changed leaders and the Republicans now have a majority of members within the makeup of each committee. Speaker Gilbert was in a jovial mood, excited for his party to now have control of the House and all three statewide offices: The Governor, Lieutenant Governor, and the Attorney General.

Delegate Kathy Byron—R, a friend to business, discussed her legislative priorities for the session followed by Senator John Bell—D, known for going to bat to steer the bills he patrons through the legislative process.

A panel discussion led by Julia Hammond—NFIB, Vanessa Patterson—PCAV & RAMCA, and Brandon Robinson—AGCVA, walked attendees through how to make the most of their visits with their representatives. Attendees donning their custom made Business Day buttons descended on the Capitol to meet with their Delegates and Senators.

Attendees gathered together at lunchtime for a very special guest, the newly inaugurated Governor, Glenn Youngkin. Governor Youngkin enjoyed the friendly audience eager to hear his priorities to get business booming in the Commonwealth. After his remarks he descended into the audience to meet and greet and even ask for a souvenir button!

PCAV Legislative Day—January 26, 2022



Attendees were eager to hear from a great lineup of guests!



Speaker of the House Todd Gilbert

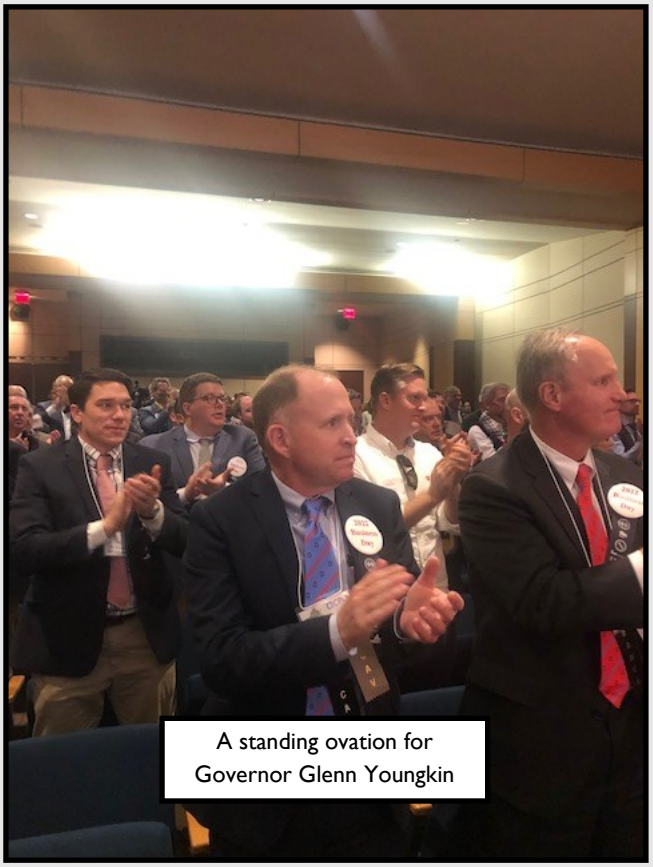


Delegate Kathy Byron



Julia Hammond representing the NFIB

PCAV Legislative Day—January 26, 2022



A standing ovation for Governor Glenn Youngkin



Governor Youngkin is ready to get to work for Virginia!

Welcome to Spring 2022 PCAV New Members!

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PCAV Annual Meeting - Drive Shack Outing!

A new tradition began at the Annual Meeting of 2021. After an extended period of non in-person "meetings", the PCAV decided to kick off it's annual meeting with a social networking opportunity as out of town/state attendees arrived in town prior to the opening evening reception and dinner. Members gathered at the Drive Shack a stone's throw from their hotels for two hours of :"golfing", networking, and lunch together. It is a perfect venue for both those who want to work on their swing and those who do not play golf at all.

The 2021 event was so popular and well-attended, the PCAV members decided to continue meeting up for a premeeting social event and lunch preceding our 2022 event. We again chose Drive Shack as our location. As we were celebrating PCAV's 30th Anniversary later that evening, there was a celebratory mood in the air. Everyone enjoyed a Tex-Mex lunch while catching up on the latest news and business. Several of our special guests just in town for the 30th Anniversary party, joined in on the fun. It was great to see PCAV Past Presidents come and enjoy with both long-time and newer members.

After some warm up swings, members quickly began playing popular Drive Shack games "Shack Jack" based on the card game, blackjack, and darts. Your aim must be accurate to land on the "cards" to get you to 21. The cards are projected virtually on a television screen and you must land your ball on the needed cards or on the proper place on the superimposed dart board. The competition was fierce, but fun was had by all!



Everyone intently watching the screens to see where the ball landed!

May 2nd PCAV 30th Anniversary Celebration



Past President Don Anger, Concrete Pipe and Precast chats with Nick Sokoll of Taylor Machine Works and Ben Steele of Martin Marietta as the 30th Anniversary Celebration gets started!



Past President (and now current President) Mimi Coles of Permatile Concrete Products, Past President Hank Gottschalk of Concrete Pipe and Precast and Aimee Connerton of Rinker Materials share a laugh during the cocktail reception.

May 2nd PCAV 30th Anniversary Celebration



PCAV's Past Presidents and Board Officers & Directors, gather for an official photo celebrating 30! Scott Crumpler, Hank Gottschalk, Clarissa Alexander, John McConnell, Mimi Coles, Ed Page, Don Anger and Jim Fullerton



Ed Pennypacker, Jim Fullerton, Ben Steele, Hank Gottschalk, and Ed Plucinski dine al fresco on a beautiful evening to celebrate 30.

May 2nd PCAV 30th Anniversary Celebration

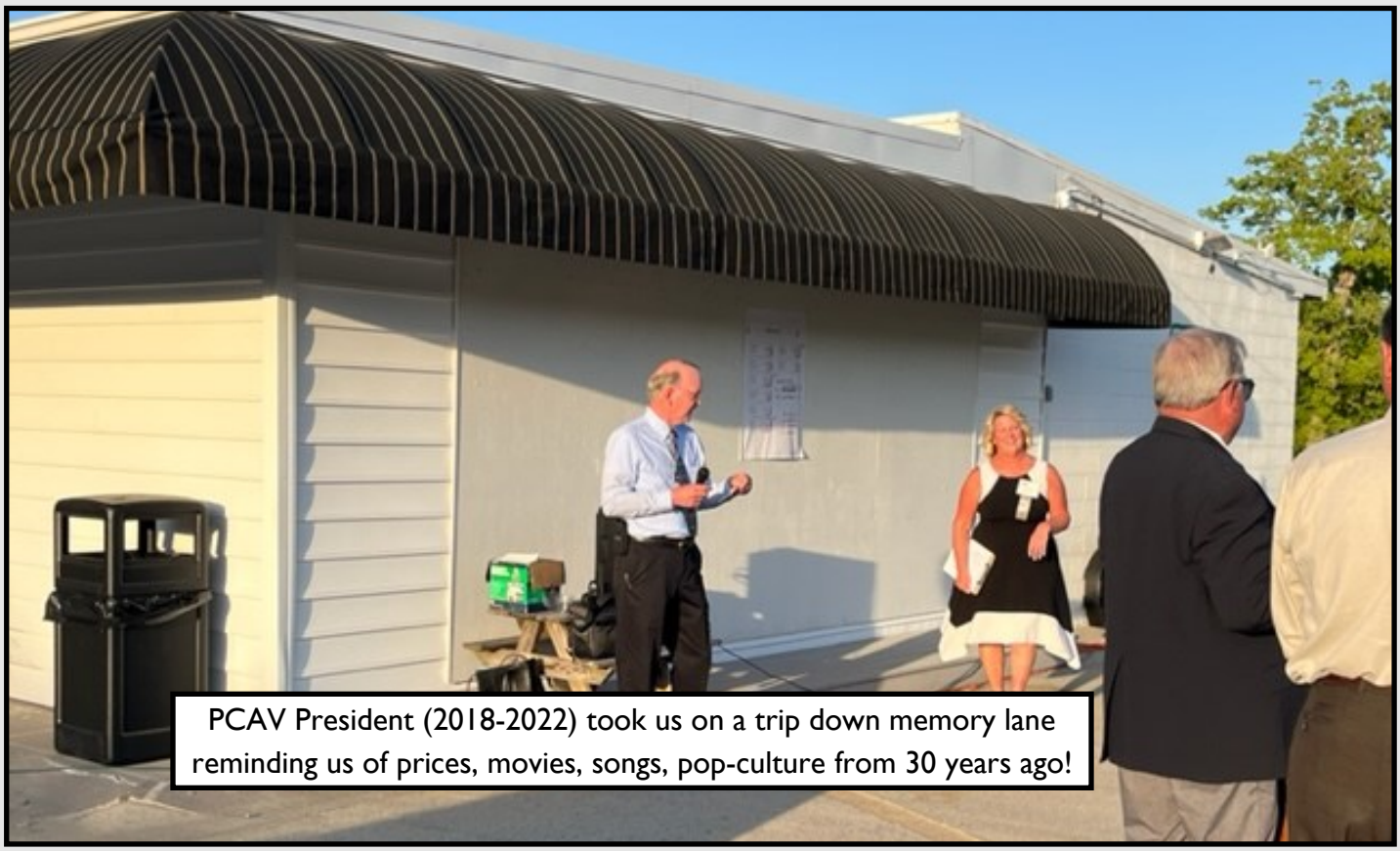


The Blue Orchid Jazz Quartet entertained with the cool sounds of jazz and blues.



The outdoor setting on a beautiful Spring evening made for the perfect celebration!

2022 PCAV Annual Meeting

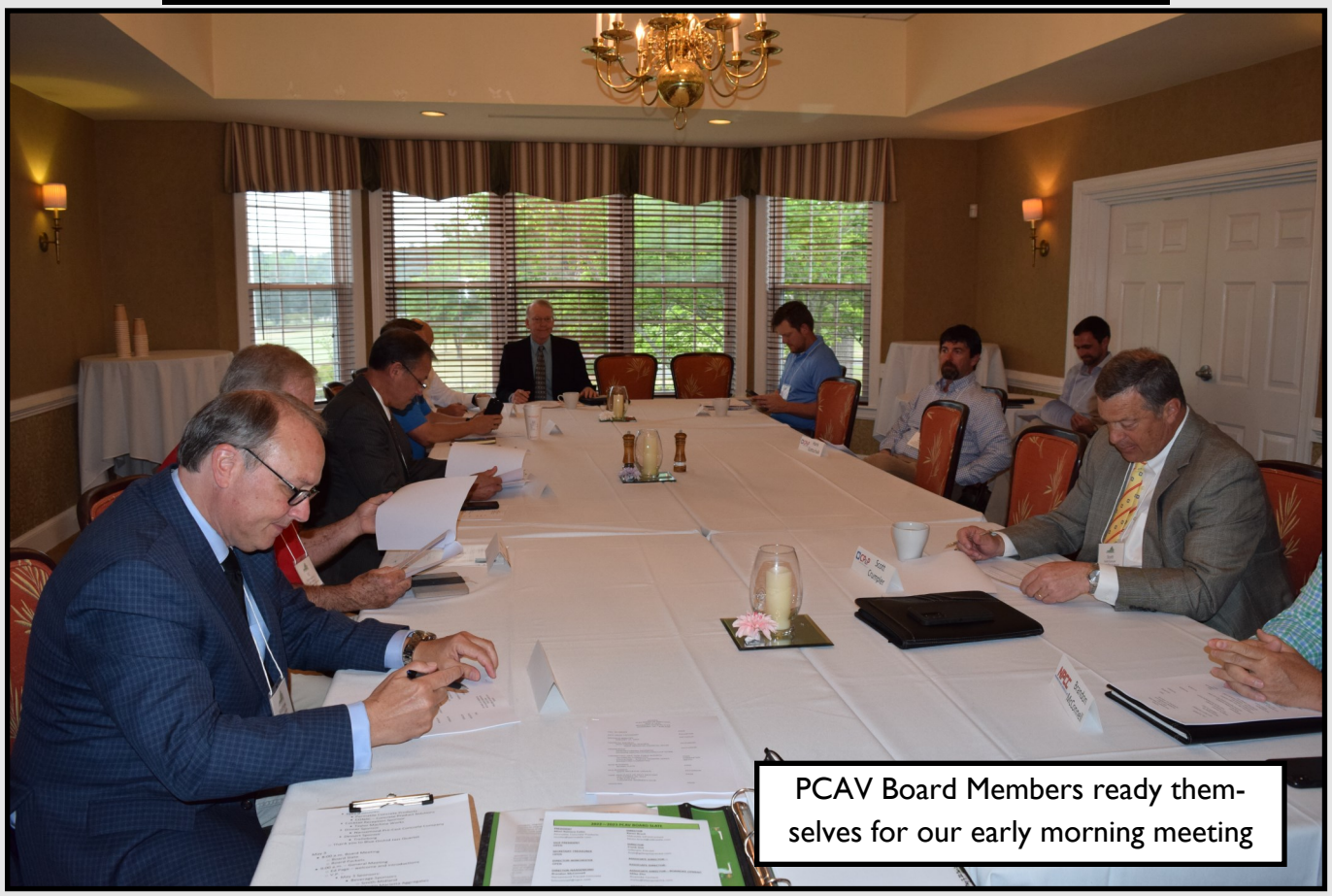


PCAV President (2018-2022) took us on a trip down memory lane reminding us of prices, movies, songs, pop-culture from 30 years ago!



The 30th Anniversary attendees enjoyed the reminder (especially of lower costs!) of the world in 1992.

PCAV Members Annual Meeting - May 3, 2022



PCAV Board Members ready themselves for our early morning meeting



PCAV Annual Meeting Attendees network and enjoy breakfast pre-meeting.

The PCAV Welcomes Speaker from the NPCA



Claude Goguen, P.E., LEED AP—**"Resiliency"**

Manufacturers of precast concrete supply structures used for critical infrastructure such as water, sewer, energy, communications, and transportation. These products are produced to meet or exceed quality standards and must also be durable and resilient. Use of resilient materials will significantly improve the likelihood that these infrastructure systems are able to retain functionality after a disaster. The presentation will examine how precast concrete structures perform in a variety of disaster scenarios. Case studies where precast structures were used in recovery efforts will be presented. We will discuss how precast concrete structures are prioritized and repaired post-event to address critical interdependencies and re-establish functionality of systems.

Attendees will be able to:

- Describe performance of specific precast concrete systems exposed to a range of disasters.
- Identify ways precast concrete structures can aid in re-establishing critical infrastructure post-disaster.
- Explain how some precast concrete structures were prioritized and repaired after an event.

Claude Goguen has been in the concrete and construction industry for over 28 years. He is a professional civil engineer and is currently the director of outreach and technical education at the National Precast Concrete Association. Claude has been with the NPCA since 2008 and travels to many industry events and schools to present on the topics relating to precast concrete. He serves on various ACI and ATSM committees.



The PCAV Welcomes Speakers from VDOT



James S. Utterback, PMP—" **Hampton Roads Bridge-Tunnel Expansion Project"**

The Hampton Roads Bridge-Tunnel Expansion is the largest highway construction project in Virginia's history. The transformative undertaking is scheduled to be complete in November 2025, and will widen the current four-lane segments along nearly ten miles of the I-64 corridor in Norfolk and Hampton, with new twin tunnels across the harbor. The expansion will increase capacity, ease major congestion, and enhance travel time reliability. Including the construction contract and the owner's costs, the project's total budget is over $3.8 billion, making it one of the largest infrastructure projects in the country.

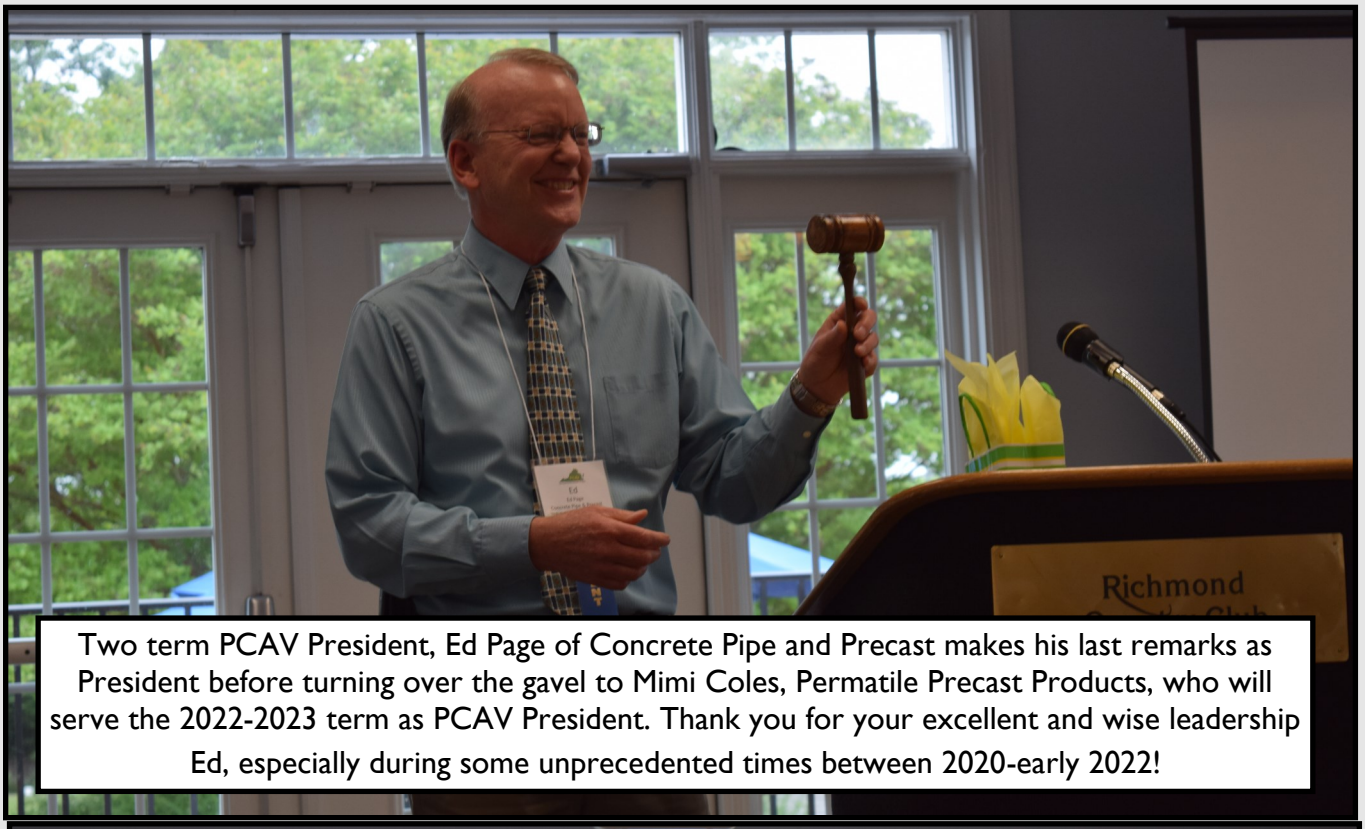
James S. Utterback was named to lead the VDOT HRBT Expansion Project in January 2018. He has more than 30 years of experience managing large-scale projects in military, private and state organizations.

During his time as VDOT's Hampton Roads District Administrator, he led the development of a construction program that now exceeds $1.2 billion, including the $409 million 64 High Rise Bridge, VDOT's largest design-build project, and four additional interstate construction projects each with a contract value over $100 million.

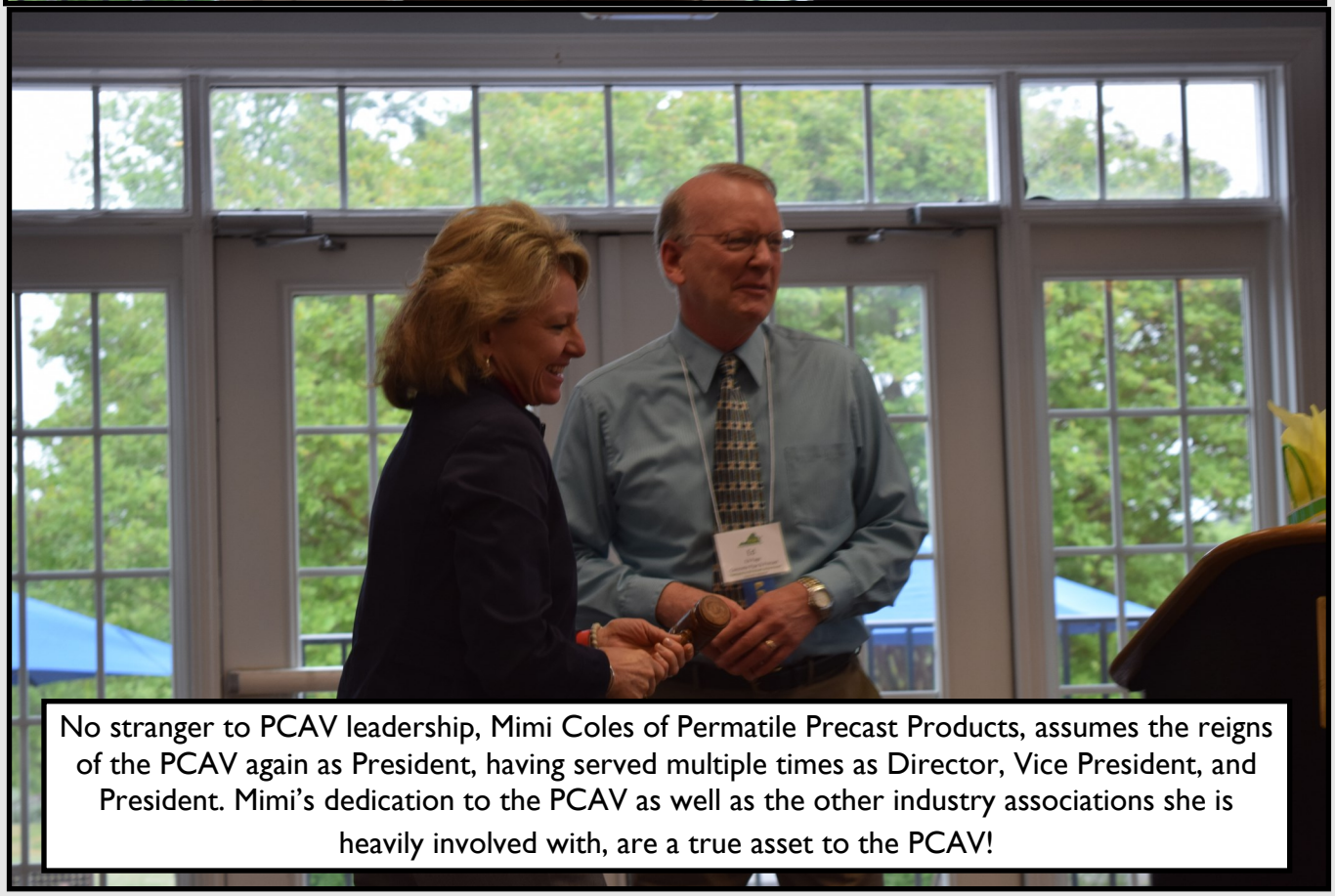
Jim served in the U.S. Air Force for nearly 10 years before joining ITT Defense and Electronics, an engineering and consulting firm in Roanoke, Virginia. He retired from the U.S. Air Force Reserves as a lieutenant colonel. He has a master's degree in business from Webster University and a bachelor's in mechanical engineering from Virginia Military Institute.



PCAV "Passing of the Gavel"



Two term PCAV President, Ed Page of Concrete Pipe and Precast makes his last remarks as President before turning over the gavel to Mimi Coles, Permatile Precast Products, who will serve the 2022-2023 term as PCAV President. Thank you for your excellent and wise leadership Ed, especially during some unprecedented times between 2020-early 2022!



No stranger to PCAV leadership, Mimi Coles of Permatile Precast Products, assumes the reigns of the PCAV again as President, having served multiple times as Director, Vice President, and President. Mimi's dedication to the PCAV as well as the other industry associations she is heavily involved with, are a true asset to the PCAV!

PCAV Annual Meeting's Who's Who

ACPA
Tryg Hoff

Capitol Foundry of VA
David Poole

CONAC
Farid Sadri

Concrete Pipe & Precast
John Blankenship
Scott Crumpler
Gene Drake
Paul Gallant
Hank Gottschalk
Ed Page
Ed Plucinski
Jason Swoap

EJ
Joe Lazatti

Fullerton & Knowles, P.C.
Jim Fullerton
John Purdy

Gillespie Precast
Frank Sisk

Hamilton Kent
Marcus Barnett

JEPCO Sales
Ed Pennypacker

Martin Marietta
Ben Steele

Nansemond
Brandon McConnell
Jason Jones

Nansemond (Con't.)
John McConnell
Nina McConnell

N Talley & Associates
Nick Talley

Permatile
Mimi Rainero Coles

Rinker Materials
Aimee Connerton
John Susong

Smith Midland
Ashley Smith
Matthew Smith

Taylor Machine Works, Inc.
Nick Sokoll

US Foundry
John Wellenhofer

Speakers
Claude Goguen
James S. Utterback

Guests
Andy Babish (VDOT)
Ben Coaker (VDOT)
Chris Frederick (NPCA)
Wansoo Kim (VDOT)
Billy Reynolds (VDOT)
John Schuler (VDOT)
Bruce Shepard (VDOT)
James Swanson (VDOT)
John Zeets (VDOT)

PCAV
Vanessa Patterson
Teresa Allen

Appreciation for PCAV's Annual Meeting Sponsors

SINCERE APPRECIATION FOR THE PCAV'S 2022 ANNUAL MEETING SPONSORS

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DINNER SPONSOR:

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JEPCO sales

DESSERT SPONSOR:

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Producers Increase Capacity in Response to Record Demand

The second half of 2021 saw an unexpected increase in demand for concrete pipe in the Mid-Atlantic Region. This demand for RCP increased at a faster rate than ever recorded and all signs indicate that the demand is expected to continue. Although the Mid-Atlantic pipe facilities produced 11% more concrete pipe in 2021 than in 2020, shipping continued to exceed production throughout the year, causing pipe inventory levels to drop to an all time low. With record low inventories, concrete pipe deliveries were unfortunately- but necessarily- scheduled out further than ever anticipated.

CP&P's Mid-Atlantic Region is responding by implementing several strategies to strengthen our ability to serve our partners in the Mid-Atlantic Region. These include:

- Four additional pipe form sets for the Hanover Pipe Plant, placed on order September2021
- 18" quad form to add horsepower to this high demand size
- 24" triple form to replace the 24" double form and to add 1 extra piece per machine cycle
- 30" double form to add horsepower to this high demand size
- 36" double form that can be run on Hanover and Jessup larger pipe machines while the existing 36" singles continue to run on the smaller machines
- Extended, split shift hours and Saturday production at Jessup & Chesapeake Pipe Plants, implemented Q4 2021
- Double shift at Hanover Pipe Plant, implemented in January 2022

Additionally, a new Packerhead pipe machine has been ordered for the Chesapeake Pipe Plant and is expected to be in operation by July 2022. This new 36" Packerhead Pipe machine is capable of producing 400 pieces of 15", 18" or 24" RCP per day, one size at a time. The installation should be "fast track" with the existing plant infrastructure (building, batch plant, machine pit, curing kiln) already in place. The addition of the new 36" Packerhead Pipe machine will add much needed capacity for small diameter pipe and will couple well with the existing automated Hawkeye Pipe machine, capable of producing all sizes of round and elliptical pipe, providing an optimal overall output capability at the facility.

Although the increase in demand was unexpected, CP&P is stepping up to the challenge with an action plan that ultimately will provide an additional 40% pipe production capacity over 2021 levels.



Concrete Pipe and Precast Now Owned 100% by Eagle Corporation

Since its founding in 2012, CP&P has been owned jointly by Eagle Corporation and Forterra Building Products (formerly Hanson). On Friday, March 18, Eagle became the 100% owner of CP&P pursuant to its acquisition of Forterra's 50% interest in the company. This date marks a very special benchmark for CP&P as we near our tenth anniversary in August and continue forward as Concrete Pipe & Precast. The acquisition clearly demonstrates Eagle's commitment to our company and confidence in our long-term success. Since its original founding as "Allied Cinder Block Company" in 1945, Eagle Corp has recognized that it is only through the hard work and dedication of its employees that any of its companies succeed.

Our Core Values and Goals at CP&P remain true to our Concrete Pipe & Precast Commitment:
We are committed to making Concrete Pipe & Precast the preferred supplier for our customers by delivering outstanding value, continued innovation, and exceptional customer experience by consistently fulfilling our promise:

"Not Just Concrete, Concrete Solutions."

As always, Concrete Strong!

CP&P
CONCRETE PIPE & PRECAST, LLC

Project Highlight—Wegman's Distribution Facility—Hanover County, VA

Wegmans Food Market, Inc. is currently building a 1.1 million square foot distribution facility serving their East Coast stores on approximately 217 acres in Hanover County, VA. The wooded property, previously owned by Air Park Associates, is generally located at the southwest corner of Ashcake Road and Sliding Hill Road near the Hanover County Municipal Airport, and was zoned for manufacturing use in the mid-1990s.

Wegmans considered several sites for its facility, including sites in North Carolina and different localities in Virginia, before choosing the Hanover site which met Wegmans' desire for a property with close proximity to future employees and to interstate highways that had already been zoned to allow a distribution facility. The new facility is expected to create 700 new jobs, averaging over $55,000 a year.

J E Liesfeld Contractor Inc. of Rockville VA, is providing the site work on the 217 acre property which includes over 100 Storm Drainage structures and almost 17,000 Linear Feet of Storm Drain Pipe, one of the largest storm drain systems in the area. The storm water system includes over 600 Linear Feet of 90" Diameter Reinforced Concrete Pipe (RCP) and over 1300 Linear Feet of 84" Diameter RCP with a precast 90 Degree Bend/Manhole Fitting. Concrete Pipe & Precast, LLC is partnering with Liesfeld to provide the precast concrete drainage structures and the Reinforced Concrete Pipe for the Wegmans Distribution Center project.





Wegmans is also constructing and paying for onsite sanitary sewer improvements designed to serve the adjoining properties, as well as extensive waterline improvements that will benefit other properties in the area.

CP&P
CONCRETE PIPE & PRECAST, LLC

Project Spotlight—Brandywine Hundred—Delaware

The PCAV welcomed new member, Gillespie Precast, this spring. In 2022, Gillespie Precast is celebrating its 100th year in business, an incredible and celebration worthy milestone! The following pages spotlight a project by Greg Dadds, the sales engineer, who photographed, sold and managed this project to completion.

The vault is totally custom build. Special design, specifically for a water supply to a large mixed-use retail and residential development. This vault is to be used for the sole "feed" for the entire water loop to this development. Not only was the precast concrete vault a custom build, so was the associated piping and internals. 6 each 12" valves were required and incorporates one central line in to two out.





Project Spotlight—Brandywine Hundred—Delaware





Project Spotlight—Brandywine Hundred—Delaware





Virginia's Concrete Pipe and Precast Week 2022 - August 14-20



The Precast Concrete Association of Virginia and the American Concrete Pipe Association are celebrating Precast Concrete and Concrete Pipe Week from August 14 – 20, 2022 by requesting Virginia's Governor, Glenn Youngkin, recognize Precast Concrete and Concrete Pipe Week across the Commonwealth through official Proclamation.

During the week, precast producers host plant tours, hold employee appreciation events and engage elected officials about product quality, performance, sustainability and resilience. The Proclamation reinforces the indisputable contributions that producers, their employees and their customers make to the Virginia economy and environment.

Let's work to make Virginia's Precast Concrete and Concrete Pipe Week 2022 the best ever!

American Concrete Pipe Association

PCAV
The Precast Concrete Association of Virginia

SAVE-THE-DATE: PCAV/VDOT Fall 2022 Joint Meeting

PCAV

"Dedicated to the Growth of the Precast Concrete Industry"

PCAV/VDOT JOINT MEETING

Tuesday September 20th, 2022
Tuckahoe Woman's Club
4215 Dover Road
Richmond, VA 23221

10:00 - 11:00 a.m. - Committee Meetings (PCAV Members Only)
11:00 - 12:00 p.m. - PCAV/VDOT Joint Meeting
12:00 - 1:00 p.m. - Refreshments/Networking
1:00 - 3:00 p.m. - Board Meeting (PCAV Members Only)

SAVE-the-DATE - 2023 Virginia Concrete Conference!

Save the Date!

2022 Virginia Concrete Conference

March 16-17, 2023
The Westin Richmond
6631 West Broad Street – Richmond, VA

We are excited to announce the 2023 Virginia Concrete Conference is set to take place March 16-17, 2023. We look forward to seeing you. Stay tuned for more conference details…

The event is hosted by the Southeast Cement Promotion Association, the Virginia Ready Mixed Concrete Association, the Virginia Chapter-ACI, the Precast Concrete Association of Virginia, the American Concrete Pavement Association-Mid Atlantic Chapter, the Virginia Department of Transportation, and the Federal Highway Administration

SAVE-THE-DATE: PCAV HYBRID TRAINING DAY

SAVE THE DATE!*

PRECAST CONCRETE ASSOCIATION of VIRGINIA
2022 Training Day
8:30 a.m. - 3:30 p.m.
Richmond, Virginia
Wednesday, September 21st, 2022

Hybrid Training Day
In-person & Virtual Registration Available

Presentation Topics to Include:

Asset Management, Asset Repair, Asset Rating and more to be announced!

SCHEDULE:

8:30 a.m.—9:00 a.m.—Registration & Breakfast
9:00 a.m.—12:00 p.m.—Morning Presentations
12:00 p.m.—1:00 p.m.—Lunch Presentation
1:00 p.m.— 3:30 p.m.—Afternoon Presentations
3:30 p.m.—Adjourn

IN-PERSON LOCATION:

Tuckahoe Woman's Club
4215 Dover Road
Richmond, VA 23221

*More information and registration to follow!

DEDICATED TO THE GROWTH OF THE PRECAST CONCRETE INDUSTRY"

PCAV MEMBERS

PCAV PRODUCER MEMBERS

MEMBER	CITY	STATE	TELEPHONE
Concrete Pipe & Precast, LLC	Ashland	Virginia	804-798-6068
Gillespie Precast	Chestertown	Maryland	410-778-0940
Nansemond Pre-cast Concrete Co. Inc.	Suffolk	Virginia	757-538-2761
Oldcastle Precast	Fredericksburg	Virginia	540-898-6300
Permatile Concrete Products Co.	Bristol	Virginia	276-669-5332
Rinker Materials	Frederick	Maryland	301-698-7373
Smith-Midland Corporation	Midland	Virginia	540-439-3266
Faddis Concrete Products	King George	Virginia	540-775-4546
Eastern Vault	Winchester	Virginia	540-667-2301

PCAV ASSOCIATE MEMBERS

MEMBER	CITY	STATE	TELEPHONE
A-LOK Products, Inc.	Tullytown	Pennsylvania	800-822-2565
ALP Supply	Fairless	Pennsylvania	800-332-7090
Argos-US	Newport News	Virginia	757-880-5631
Besser	Boone	Iowa	515-432-3553
Blackhorn, LLC	Clayton	Ohio	1-800-836-6113
Boral Material Technologies	Reidsville	North Carolina	336-210-7435
Capitol Foundry of Virginia, Inc.	Virginia Beach	Virginia	757-427-9431
Carter Machinery	Chesapeake	Virginia	1-800-768-4200
CONAC (Concrete Accessories, Inc.)	Duluth	Georgia	770-417-1110
Concrete Sealants, Inc.	Tipp City	Ohio	610-948-7867
Delta Engineers, Architects, & Land Surveyors	Endwell	New York	607-231-6613
EJ USA, Inc.	Richmond	Virginia	804-387-5971
Engineered Wire Products, Inc.	Upper Sandusky	Ohio	419-294-3817
Fullerton & Knowles, P.C.	Clifton	Virginia	703-818-2600
Giant Cement Company	Summerville	South Carolina	843-851-9898
Haarup North America Inc.	Portland	Oregon	503-954-1718
Hamilton Kent , LLC	Lexington	Kentucky	859-553-0849
Insteel Wire Products	Mount Airy	North Carolina	800-334-9504
Lehigh Cement Co.	Union Bridge	Maryland	800-462-9071
Luck Stone Companies	Chesapeake	Virginia	804-641-8853
M.A. Industries, Inc.	Peachtree City	Georgia	800-241-8250
Martin Marietta Aggregates	Midlothian	Virginia	804-674-9517
Master Builders	Beechwood	Ohio	610-212-5577
Press-Seal Corporation	Ft. Wayne	Indiana	260-436-0521
Roanoke Cement Co.	Roanoke	Virginia	800.375.9999
SteelCON Supply Co.	Beckley	West Virginia	304-255-1416
Swope & Associates, Inc.	Charles City	Virginia	804-829-5551
The SEFA Group	Lexington	South Carolina	803-520-9000
Trelleborg Pipe Seals	Milford	New Hampshire	800-626-2180
US Foundry (Eagle Manufacturing Group)	Brown Summit	North Carolina	800-527-8380

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Visit our website www.precastva.org

The Precast Concrete Association of Virginia

Mission Statement

The Precast Concrete Association of Virginia is dedicated to the growth of the precast concrete industry. We pursue that purpose by educating and partnering with specifiers, installers and end users on the advantages and proper utilization of our products and systems. The association will represent its members in the Commonwealth of Virginia.

If you have received this newsletter as a forwarded email, please go to http://www.precastva,org and subscribe.

Please forward this newsletter to your colleagues, business associates, vendors and prospects and ask them to visit www.gopcav.com to subscribe as well.

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"Dedicated to the Growth of the Precast Concrete Industry"